#### Step 1: Figure the cost per pound for shipping and warehouse

- -- Cost per pound can be figured per month, per year, per quarter, etc.
- -- We suggest that you use your agencies Straight Bill of Lading for October, as it is usually a good representation for the year.
- -- Using your figures form the Straight Bill of Lading, follow this formula.

Total Charges (Box 27)		
Total Processing Charges (Box 22)	Minus	
Total Weight	Divided by	
Cost per pound of Commodities for		
shipping and warehouse	Equals	

#### Step 2: To figure the cost of Non-processed Foods

-- Take the case weight of the item, multiply it by the cost per pound figured above.

### Step 3: To figure the cost of Processed Foods

- -- Take the cost per pound as figured above, and enter the number in the chart below, in Your cost per pound for shipping and warehousing.
- -- Then do the math, this will give you the cost of each processed item.

	F	iguring (	Cos	t of Proces			y Serv	ing	
	Product	Weight per Serving in Pounds	X	Your Cost per Pound for Shipping and Warehousing	+	Processing Cost Per Serving	=	Total Cost per Serving	USDA Value per Serving
Beef									
	f, Cheese Burrito Specialty Brands	0.3314	X		+	\$0.4935	=		0.2455
Bee	ef, Breaded Patty #144-20		\ \						

Beef, Cheese Burrito						
#999 Specialty Brands	0.3314	X	+	\$0.4935	=	0.2455
Beef, Breaded Patty						
#144-20 Advanced Foods	0.2375	X	+	\$0.1556	=	0.1781
Beef, Breaded Sticks						
#1416-20 Advanced Foods	0.2425	X	+	\$0.1648		0.1809
Beef, Cooked Crumbles						
#89900DFL Zartic	0.1381	X	+	\$0.1109	=	0.1602
Beef, Flamebroil Patty						
#155-525 Advanced Foods	0.1563	X	+	\$0.1024	I	0.1891
Beef, Meatballs						
#1-17-505	0.125	X	+	\$0.1110	=	0.1907
Advance Foods	020	/\	•	φυ.1110		0.1907
Beef, Salisbury Steaks						
#3721	0.1625	X	+	\$0.1560	=	0.1760
Pierre Foods	5525	<i>/</i> \	•	φυ. 1360		0.1760

## Chicken

Chicken, Breaded						
8-piece #7800		V			_	
Gold Kist, Inc.	0.4167	$\wedge$	_	\$0.3542	_	0.2545

F	iguring (	Cos	t of Proce	ssec	d Items b	y Serv	ing	
			Revise	$d \overline{7/1}$	/5			
Product	Weight per Serving in Pounds	X	Your Cost per Pound for Shipping and Warehousing	+	Processing Cost Per Serving	=	Total Cost per Serving	USDA Value per Serving
Chicken								
Chicken, Breaded Patty #66110 Gold Kist, Inc.	0.1481	X		+	\$0.2147	=		0.0682
Chicken, Breaded Tenders #3859 Tyson Foods, Inc.	0.2119	X		+	\$0.2224	=		0.0874
Chicken, Fajita Seasoned #325 Gold Kist, Inc. Chicken, Nugget	0.1281	X		+	\$0.1859	=		0.2089
#110462 Pilgrim's Pride Chicken, Popcorn	0.2225	X		+	\$0.1956	=		0.1017
Breaded #110415 Pilgrim's Pride Chicken, Spicy Patty	0.2875	X		+	\$0.3375	=		0.1607
#110408 Pilgrim's Pride Chicken, Unbreaded	0.2388	X		+	\$0.2405	=		0.1452
Patty # 6624 Gold Kist, Inc.	0.1563	X		+	\$0.1750	=		0.1527
Chicken,Oven Roasted 8-cut #3931 Tyson Foods, Inc.	0.2976	X		+	\$0.3720	=		0.1760
Pork								
Pork BBQ w/ Shredded #5416 J.T.M. Provisions, Inc.	0.2875	X		+	\$0.3462	=		0.1915
Pork Breakfast Patties #5635 J.T.M. Provisions, Inc.	0.0819	X		+	\$0.0684	=		0.0640
Pork Meatballs #5004 J.T.M. Provisions, Inc.	0.1950	X		+	\$0.1637	=		0.1498
Pork Sausage Patty #3750 Pierre Foods	0.0750	X		+	\$0.0772	=		0.0889
Pork, Breaded Patty #S6735 King's Command	0.2188	X		+	\$0.2855	=		0.1413
Pork, Rib Bites #144-506-0 Advance Foods	0.165	X		+	\$0.2020	=		0.1304
Pork, Rib Patty with Sauce # S774 King's Command	0.2344	X		+	\$0.2836	=		0.2231
Pork, Sausage Links #79363DFL Zartic Inc.	0.0788	X		+	\$0.0712	=		0.0943

	Figuring Cost of Processed Items by Serving												
				Revised	1/7 b	/5							
	Product	Weight per Serving in Pounds	X	Your Cost per Pound for Shipping and Warehousing	+	Processing Cost Per Serving	=	Total Cost per Serving	USDA Value per Serving				
T	urkey												
	Turkey, Bologna #8505031 Oak Valley Farms	0.1250	X		+	\$0.0813	=		0.0569				
	Turkey, Canadian Bacon #8230031 Oak Valley Farms	0.1963	X		+	\$0.1275	=		0.0899				
	Turkey, Ground Raw #7205031 Oak Valley Farms Turkey, Mini CornDogs	0.0625	X		+	\$0.0813	=		0.0743				
	#8930000 Oak Valley Farms	0.2500	X		+	\$0.4250	=		0.0743				
	Turkey, Roast Cooked #970031-1 Oak Valley Farms	0.1988	X		+	\$0.1566	=		0.0863				
	Turkey, Salami #86050 Oak Valley Farms	0.2106	X		+	\$0.1663	=		0.1013				
	Turkey Smoked Picnic #8147031 Oak Valley Farms	0.1881	X		+	\$0.1250	=		0.0925				
	Turkey, Breast #9312031 Oak Valley Farms	0.2181	X		+	\$0.1413	=		0.0804				
V	liscellaneous Pro	ducts											
	Applesauce Cups Cinnamon Burnette Foods	0.2500	X		+	\$0.1479	=		0.0396				
	Applesauce Cups Fruit Flavors Burnette Foods	0.2500	X		+	\$0.1651	=		0.0607				
	Cheese & Macaroni #5750 J.T.M. Provisions, Inc.	0.5000	X		+	\$0.3652	=		0.1700				
	Cheese, American Snack #324445 Schreiber Foods	0.0625	X		+	\$0.0925	=		0.4456				
	Cheese, Cheddar Shredded #32444 Schreiber Foods	0.0625	X		+	\$0.0580	=		0.0332				
	Cheese, Fiesta Sauce #32448 Schreiber Foods	0.0625	X		+	\$0.1263	=		0.0175				
	Cheese Mozz/Provo Shredded #1002 Miceli Dairy	0.1250	X		+	\$0.1375	=		0.2966				
	Cheese Sandwich, Uncrustable #6663 The J.M. Smuckers	0.1563	X		+	\$0.3500	=		0.0813				

Figuring Cost of Processed Items by Serving Revised 7/1/5												
Draduet	Weight per Serving in Pounds	V	Your Cost per Pound for Shipping and	_	Processing Cost Per Serving		Total Cost per Serving	USDA Value per				
Product		^	Warehousing	+	Serving			Serving				
Miscellaneous Pro					ı		1					
Cheese, Individual String #1001 Miceli Dairy	0.0625	X		+	\$0.1125	=		0.1128				
Cheese, Mozz Shredded #75553 East Side Entrees	0.0625	X		+	\$0.0572	=		0.0701				
Cheese, Mozz/Cheddar Shredded #1004 Miceli Dairy	0.1250	X		+	\$0.1250	=		0.2841				
Cheese, Texas Toast #2000SB Best Express Foods	0.3313	X		+	\$0.3739	=		0.1735				
Cheese, Three Cheese Garlic Boat #4010 Best Express Foods	0.3500	X		+	\$0.5037	=		0.1163				
Egg, Bacon & Cheese Eggstravaganza #40828 Sunny Fresh Foods	0.1250	X		+	\$0.1630	=		0.0332				
Egg, Breakfast Wrap #40276 Sunny Fresh Foods	0.1938	X		+	\$0.3380	=		0.0333				
Egg, Cheese Omelet #85137 Michael's Foods	0.1313	X		+	\$0.1617	=		0.0287				
Egg, Grilled Patty #40700 Sunny Fresh Foods	0.0781	X		+	\$0.0540	=		0.0203				
Eggs, Diced #40005 Sunny Fresh Foods	0.0625	X		+	\$0.0340	=		0.0213				
Eggs, French Toast Sticks # 85806 Michael Foods	0.1813	X		+	\$0.2761	=		0.0186				
Eggs, Glazed French Toast #85805 Michael Foods	0.2031	X		+	\$0.2621	=		0.0510				
G-Force Bar #8888 United Commodity Group	0.1250	X		+	\$0.1950	=		0.4855				
Milk Shakes All Flavors East Side Entrees	0.5281	X		+	\$0.3800	=		0.3260				
Milk, Sponge Bob All Flavors East Side Entrees	0.5000	X		+	\$0.1672	=		0.2700				
Peanut Butter & Jelly, Grape #6655 The JM Smuckers Co.	0.3000	X		+	\$0.4200	=		0.1807				
Peanut Butter & Jelly, Grape #6650 The JM Smuckers Co.	0.1750	X		+	\$0.3000	=		0.1054				

ſ	Figuring Cost of Processed Items by Serving											
ļ	Г	iguring (	JUS				y Serv	irig				
	Revised 7/1/5											
	Product	Weight per Serving in Pounds	X	Your Cost per Pound for Shipping and Warehousing	+	Processing Cost Per Serving	=	Total Cost per Serving	USDA Value per Serving			
N	liscellaneous Pro											
ĺ	Peanut Butter & Jelly,											
	Strawberry #6659 The JM Smuckers Co.	0.1750	X		+	\$0.3150	=		0.1054			
	Peanut Butter & Jelly, Strawberry #6660 The JM Smuckers Co.	0.3000	X		+	\$0.4450	=		0.1807			
	Turnovers, All Varieties, Large, Horizon Snack Foods	0.2344	X		+	\$0.2419	=		0.2641			
	Turnovers, All Varieties, Small, Horizon Snack Foods	0.1250	Χ		+	\$0.1524	=		0.1697			

# Mrs. Clark's Products

Product	Weight per Serving in Pounds	X	Your Cost per Pound for Shipping and Warehousing	+	Processing Cost Per Gallon	II	Total Cost Per Gallon	USDA Value per Gallon
Barbecue Sauce #52928 (gal)	9.8800	X		+	\$4.0625	II		\$ 0.3771
French Dressing # 52912 (gal)	9.1100	X		+	\$3.4625	=		\$ 1.0145
Honey Mustard #52922 (gal)	8.7900	X		+	\$3.6625	Ш		\$ 0.2666
Italian Dressing #52910 (gal)	8.5900	X		+	\$3.4625	II		\$ 0.6874
Mayonnaise #52914 (gal)	7.4800	X		+	\$2.4000	II		\$ 1.8236
R.C. French Dressing #52913 (gal)	9.1100	X		+	\$3.8750	II		\$ 0.2837
R.C. Mayonnaise #52960 (gal)	8.0000	X		+	\$3.3375	II		\$ 0.8238
R.C. Ranch Dressing #52907 (gal)	7.7300	X		+	\$3.4000	II		\$ 0.5727
R.C. Salad Dressing #52923 (gal)	8.4800	X		+	\$3.4875			\$ 0.5689
Ranch Dressing #52906 (gal)	7.6700	X		+	\$3.0625	=		\$ 1.2834
Salad Dressing #52900 (gal)	8.3200	X		+	\$2.4875	I		\$ 1.0494
Tartar Sauce #52918 (gal)	7.9600	X		+	\$3.3750	=		\$ 1.1090

## Mrs. Clark's Products

Product	Weight per Serving in Pounds	X	Your Cost per Pound for Shipping and Warehousing	+	Processing Cost Per Serving	II	Total Cost Per Serving	USDA Value per Serving
Barbeque Cups #52978 (cup)	0.0938	X		+	\$0.1201	II		\$ 0.0034
Food Release #10372 (can)	1.3750	X		+	\$1.7042	II		\$ 0.3681
Honey Mustrad Cups #52977 (cup)	0.0938	X		+	\$0.1229	II		\$ 0.0028
Margarine Cups #520429-A (cup)	0.1778	X		+	\$0.0088	II		\$ 0.0017
Margarine Solids #12300251 (lb)	1.0000	X		+	\$0.2050	II		\$ 0.2480
Marinara Cups #52981 (cup)	0.1250	X		+	\$0.1361	II		\$ 0.0140
Ranch Cups #52976 (cup)	0.0938	X		+	\$0.1227	II		\$ 0.0069
Salsa #52990 (bag)	4.0000	X		+	\$2.6188	II		\$ 0.2524
Salsa Cup #52991 (cup)	0.1250	X		+	\$0.1516	=		\$ 0.0079
Spaghetti Sauce #52980 (bag)	4.0000	X		+	\$3.9750	II		\$ 0.8986